



SOLUTIONS**PLUS**

THE NEW WAY TO PAY

WHY CHOOSE SOLUTIONS**PLUS**?

www.processinstrumentsolutions.co.uk

CLIENT REVIEWS

We deeply value our customers and their feedback. We believe that listening to our customers is crucial for continuous improvement and innovation.

We are dedicated to building lasting relationships based on trust, transparency, and mutual respect.



PI have been a fantastic company to work with and we've been thoroughly impressed with their technical knowledge and ability to adapt on site.

Their customer service was excellent and I felt that all times during our project they were engaged and quick to respond. I will be approaching them first with any instrument and monitoring needs and look forward to an opportunity to work with them again in the future.



Process Instruments have been our preferred supplier for specialised equipment for some considerable time. We have found them to be extremely professional and accommodating to our needs.

No job is too small and they give 100% every time which is all I ask. I would not hesitate to recommend them to any business as I am confident that the service they provide will exceed their expectations.

SOLUTIONSPLUS

THE NEW WAY TO PAY

At Process Instrument Solutions, we understand the challenges businesses face when it comes to investing in essential instrumentation while balancing budget constraints.

That's where SolutionsPLUS comes in.



Introducing SolutionsPLUS, the innovative new opportunity from Process Instrument Solutions that is revolutionizing the way businesses access cutting-edge instrumentation and exceptional service.

The new way to pay from Process Instrument Solutions. SolutionsPLUS offers a complete technical and financial package for projects. With a fixed monthly fee and the assurance of a guaranteed and accurate measurement, your project will be supplied, installed, maintained and fixed/ replaced if necessary, ensuring peace of mind and total reassurance.

FEATURES AND OPTIONS	FIXED MONTHLY PAYMENTS	INSTRUMENTS PROVIDED	INSTALLATION & COMMISSIONING	CALIBRATIONS & MAINTENANCE	CONTRACT DURATION WARRANTY	ONLINE TECHNICAL SUPPORT	ACCESS TO PI PORTAL	REPAIR OR REPLACEMENT*
SOLUTIONSPLUS	✓	✓	✓	✓	✓	✓	✓	✓
INSTRUMENT PURCHASE		✓						
SERVICES			✓	✓				

*Only covers manufacturing defects (damage or misuse excluded)

SOLUTIONS**PLUS**

THE NEW WAY TO PAY

FIXED MONTHLY PAYMENT



Your business can invest in the latest technology and improve affordability to help predict and manage budgets over the long term.

REDUCED RISK PROJECTS



Our seasoned professionals handle every aspect of your instrumentation project, from initial consultation and planning to installation and commissioning.





MEASUREMENT GUARANTEE

The assurance of a guaranteed and accurate measurement means that you only ever have the most reliable data.



LIFECYCLE MAINTENANCE

Your project will not only be supplied and installed but also lifecycle maintenance and calibration means we can identify issues and arrange for instrumentation repairs or replacements.



SOLUTIONSPLUS

THE NEW WAY TO PAY

SPREAD
OVER 2 TO 5
YEARS

FOR
PURCHASES
OVER £50K

WORK WITH
INDUSTRY
EXPERTS



Whether you're a new or existing customer, the SolutionsPLUS journey is straightforward from the beginning. Upon receiving your inquiry, we will collaborate with you to determine the best solution before seeking funding.

After the financing terms are agreed upon, you will receive your instrumentation, which will be installed by our team of engineers. Following installation, your equipment will be maintained and calibrated regularly.

At the end of the term, you can either pay the remaining balance, renew the solution or continue the maintenance package to ensure your processes remain optimised.

THE SOLUTIONS**PLUS** PROCESS

THE NEW WAY TO PAY

1. CUSTOMER ENQUIRY

You can reach out via various channels such as the company website, phone, email, or social media. Our team will gather key details about the your company's needs, project scope, and specific requirements. Once the basic questions are answered, and an initial consultation may be scheduled to better understand the customer's requirements.

2. AGREE THE BEST SOLUTION WITH OUR SALES & SERVICE TEAMS

The Sales team will collaborate with you to conduct a thorough needs analysis, ensuring all aspects of the project are understood. The Service team will review the requirements and develop a tailored solution, including technical specifications and project timelines. The proposed solution is then presented to the you for review. Adjustments and refinements are made based on your feedback. Once the you are satisfied, a formal agreement is drafted, detailing the solution, costs, and timelines.

3. APPLY FOR FUNDING

Our Accounting team will provide information on available financing options. We assist you in completing necessary funding applications, providing required documentation and information. Applications are submitted to relevant parties, with ongoing follow-up to track progress and address any queries or issues.

4. ACCEPT FINANCE TERMS & PLACE ORDER

Once funding is approved, finance terms are reviewed with you to ensure understanding and agreement. You'll then sign the finance agreement and any other required contractual documents. The final order for the instrument package is placed, and an estimated delivery and installation schedule is provided.

5. INSTRUMENT PACKAGE DELIVERED & INSTALLED BY OUR TEAM OF ENGINEERS

Our Aftersales team coordinates the delivery logistics to ensure timely arrival of the instrument package. A detailed installation plan is developed, including site preparation, scheduling, and any necessary pre-installation inspections. The Service team can be on site to install the instrument package, following industry best practices and safety standards. They will then conduct thorough testing and validation to ensure the system operates correctly and meets customer expectations.

6. MAINTENANCE & CALIBRATION INCLUDED

Regular maintenance visits are scheduled based on the manufacturer's recommendations and the operational needs of the equipment. Periodic calibration services are also included to ensure the instruments maintain accuracy and reliability. With SolutionsPLUS we offer ongoing support, including troubleshooting and repairs, to address any issues that may arise during the operational lifecycle of the equipment.

7. OPPORTUNITY TO RENEW THE SOLUTIONS OR MAINTENANCE PACKAGE AT THE END OF THE AGREEMENT

Prior to the end of the agreement, a review meeting will be scheduled with the you to evaluate the performance of the solution and discuss future needs. Based on the review, we will present options for renewing the solutions or extending the maintenance package, including any new advancements or upgrades. You can then decide on the renewal options. If renewal is chosen, a new agreement is drafted and signed. The renewed agreement ensures continued support and maintenance, providing the customer with ongoing peace of mind and optimal performance of their equipment.

OUR DETAILED PROCESS ENSURES THAT SOLUTIONSPUS DELIVERS COMPREHENSIVE AND CUSTOMER-FOCUSED SERVICE, FROM INITIAL ENQUIRY TO ONGOING SUPPORT AND RENEWAL OPTIONS.



Brought to you by Siemens Financial Services



PROCESS INSTRUMENT SERVICES

We stand out. While many instrumentation companies focus strictly on instrument sales, Process Instruments' CompEx trained professional technicians and engineers are also experts at designing, installing, programming, tuning, and troubleshooting for virtually any control instrumentation or system.

Our equipment is calibrated by UKAS accredited calibration laboratories and is traceable to national standards and we offer our own qualified engineers for projects. We have a suite of fully equipped vans and hold all of the correct insurance documentation for site work.



**MAINTENANCE
& CALIBRATION**



**FULL TURNKEY
SOLUTIONS**



**ENGINEERING
DESIGN**



**CONTROL &
AUTOMATION
SOLUTIONS**





MAINTENANCE & CALIBRATION

Unplanned maintenance can cripple your plant, from downtime costs to costly replacements. These can be minimised by appropriate service and maintenance, with calibration being the cornerstone to both savings and safety. We pride ourselves on delivering accurate measurements, flexible working around the customer and appropriate adjustments to keep your plant running smoothly.



FULL TURNKEY SOLUTIONS

Project planning can be tiresome and stressful, but at Process Instrument Services we are more than happy to take over this process. From initial site survey, to installation and commissioning, to planned maintenance and calibration, we are dedicated to providing bespoke systems that work and leaves you free to focus on other areas.



ENGINEERING DESIGN

Here at Process Instrument Services, we understand that the little details matter. From the initial concept, through to delivery, we will try to not just make the work practical and efficient, but aesthetically pleasing to look at. We understand that in the process control world, precision is key, so we strive for nothing less than the best for your system.



CONTROL & AUTOMATION SOLUTIONS

In the modern world, automation is key to both efficiency and safety, as well as keeping costs down. We are the go to place for bespoke control and automation solutions for your workplace, from batching precise mixtures, to preventing overspill and wastage. By combining our diverse network of suppliers and our extensive knowledge in automation situations, we can make sure you are covered.

GET IN TOUCH



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